



Presentation of the ELKOV elektro group



www.elkov.cz



Content

Company overview	6
Company development	8
The present.	10
Basic indicators	12
Commercial network.	14
Central warehouses	16
On-line sales	18
Product range and services	20
Electrical wiring material and lighting.	22
Industrial Automation.	23
Low-voltage technology	24
Certificates and accreditation.	25
ELKOV lighting division	26
Lighting studios	32
ELKOV servis division	34
Sale and rental of tools.	42
Exclusive distribution.	43
e-Kanban	44
EDI – electronic data interchange.	45
ELKOV energy division.	46
Official distribution.	49
Project references.	50
VARNET s.r.o	54
myLIGHT s.r.o	58
ELMO elektro a.s	62
To conclude	64

Company overview



ELKOV elektro is a purely Czech specialized wholesaler of electrical materials and lighting fittings, which in 2022 celebrated 30 years on the market.

During its many years of operation, ELKOV elektro has grown not only in terms of turnover and number of branches, but mainly in its portfolio of services provided. Today's ELKOV elektro offers:

- Sale of electrical installation materials and lighting fixtures through 31 business premises and e-shops.
- Selection of 85,000 warehouse items from the central warehouse in Brno, 20,000 thousand items from the second central warehouse in Prague, and another 300,000 items to order from more than 2,500 suppliers.
- Comprehensive lighting project solutions from public lighting, through lighting of office and industrial buildings to intelligent lighting control systems.
- Design of lighting systems, including the necessary calculations according to valid standards and requirements of investors, calculation

tion of return on investment for individual solution alternatives, assistance with the obtaining grants, installation of lighting systems, warranty, and post-warranty service.

- Implementation of intelligent city management systems – so-called Smart City.
- Interior and exterior lighting projects with an emphasis on design and the resulting light scene – implemented by our subsidiary company myLIGHT.
- Showrooms of lighting fixtures and switches at selected branches.
- SERVISBOX mobile storage units, which save time, money, and energy, and also ensure safe storage of materials directly on the construction site.

- Tool rental.
- Sale of photovoltaic components – panels, inverters, charging stations, constructions for photovoltaics, battery systems.
- Sales of low-current technologies for security and building management – implemented by our subsidiary company VARNET.
- Exclusive representation of the Italian switch-board manufacturer E.T.A. for the Czech Republic.
- Exclusive representation of the measuring technology manufacturer Pancontrol for the Czech Republic.
- 24-hour emergency service in the central warehouse in Brno.

Company development

” Michal Vodička
Chairman of the Board



ELKOV elektro has been on the market for 30 years, and for all of this time we have constantly strived to do one thing. To provide our customers with good solutions. We listen to our customers and everything we do must be somehow beneficial to them.

„We like to have warehouses full of goods, from everyday necessities to items for which we hear the beautiful phrase, 'You really have it, you've really helped me out.' We also strive to ensure that our customers have several alternatives for each product so that everyone can choose. Everywhere we operate, we want to have the 'most packed' warehouse.

In every product range we offer, we want to be professionals that customers can turn to with any requirement.

To this we have added new services that go beyond the experienced boundaries of wholesale tool rental, external warehouse services, or a strong technical background in individual fields.

VARNET, which represents low-voltage systems in our group, has been a part of us since 2019, and since then we can proudly

say that having high-voltage and low-voltage under one roof is a fundamental advantage of our group. We realize that our range of products and services is an essential criterion for our customers and their success. We truly believe that what we do, is helping our customers lead a better life."

The present



ELKOV elektro is currently one of the leaders in the sale of electrical material and lighting in the Czech Republic.

ELKOV elektro serves over 30,000 customers at its branches each year, the majority of which are assembly or electrical installation companies but also small tradesmen, and we supply goods to thousands of projects in the Czech Republic and abroad.

„We strive to constantly develop Elkov and provide our customers with new services, new product ranges and build the best support facilities for their work.

In 2022, we opened three new branches, and most importantly, we continued to work closely with our subsidiary VARNET. Through this collaboration, we developed a unique concept of strong current and weak current under one roof, which is perceived by our customers as a primary advantage.

Together with the development of automation and digitization of operational processes, we are also working on improving processes in logistics and further expanding storage space, which is necessary particularly in connection with the development of photovoltaics.

We have a lot of work behind us, we are working on new projects and others are in the pipeline. And we are constantly learning – especially from you, our customers. That is why I greatly appreciate your support, and I am proud of the whole Elkov team, and I am glad to be part of it because it brings me happiness.”



” Martin Mareš
Executive Director

Basic indicators

of the ELKOV elektro group

Turnover of the group in 2022:
5.6 billion CZK

Number of business premises:
42

Number of employees:
660

Number of active customers:
30 000

Parent company:
ELKOV elektro a.s.

Subsidiary companies:
myLIGHT s.r.o.
ELPe CZ s.r.o.
VARNET s.r.o.

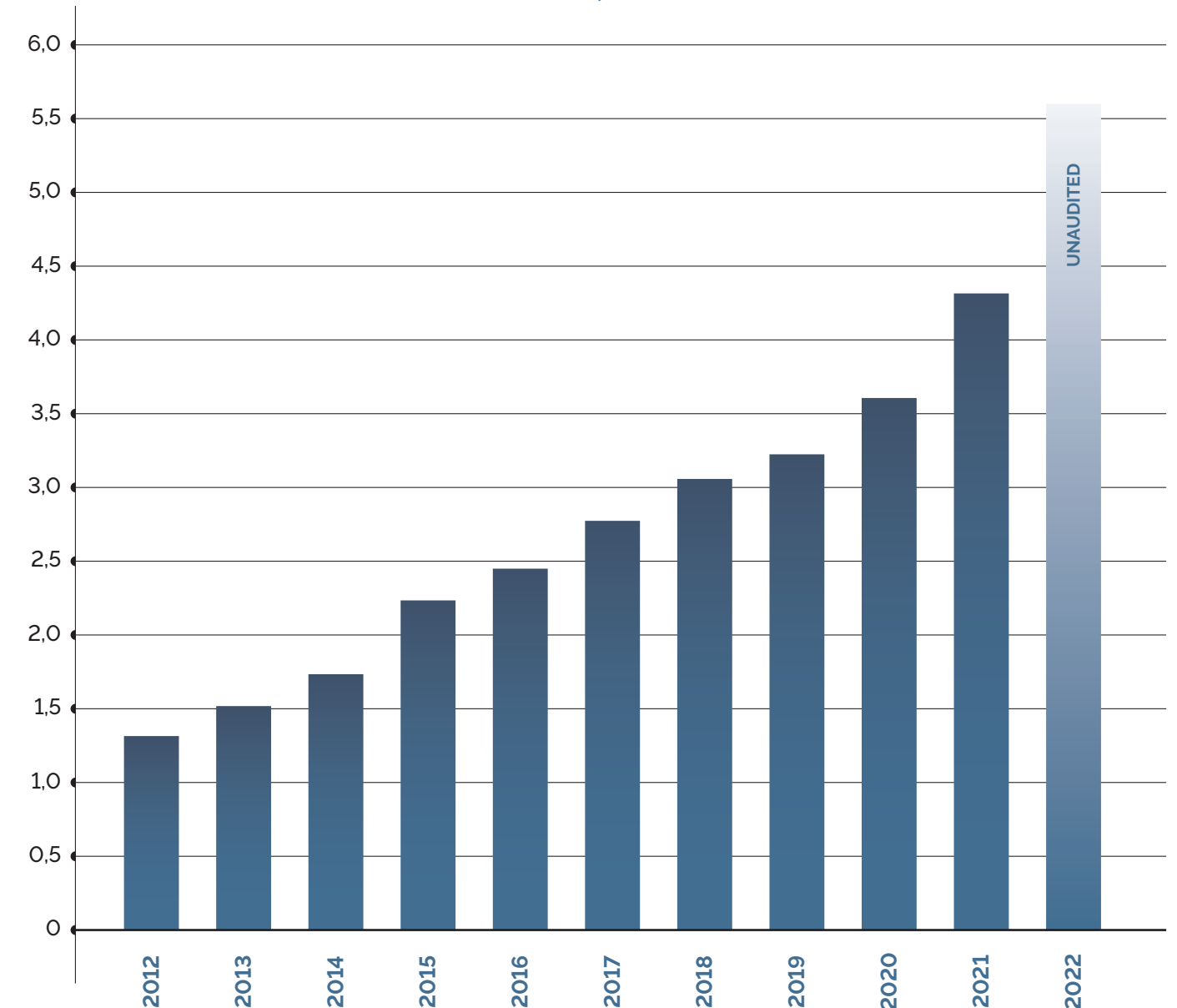
Affiliate company:
ELMO elektro a.s.



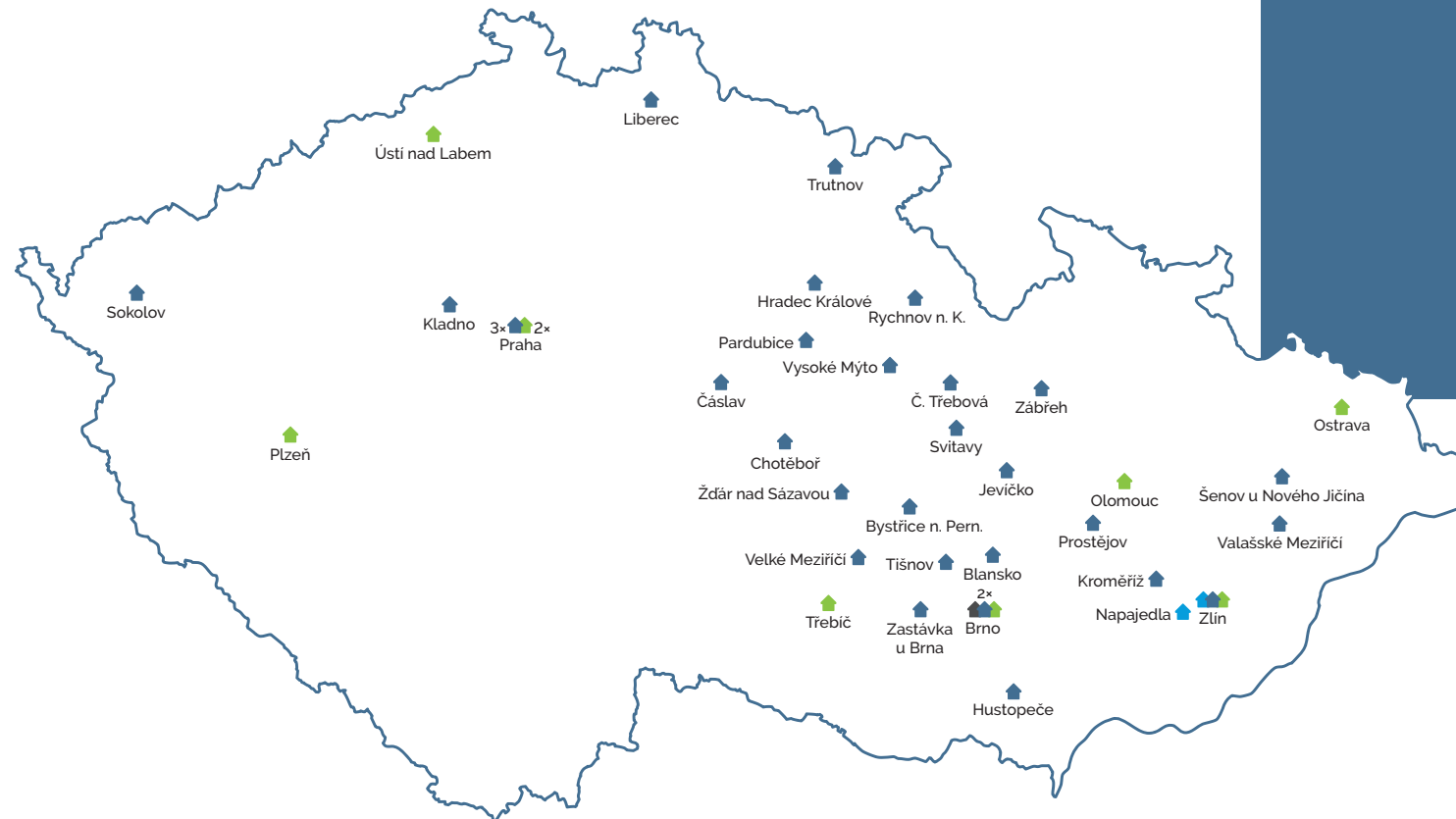
„The unaudited turnover of the ELKOV elektro group exceeded five and a half billion CZK in 2022. Over the past 10 years, this is an almost fourfold increase in turnover.“

” Ing. Antonie Husseinová
Financial Director

Development in turnover (in billions of CZK)




Commercial network



 ELKOV elektro

 VARNET

 myLIGHT

 ELMO elektro



” Miroslav Kalous
Commercial Director

„We are not trying to reinvent the wheel, we are just trying to work to the best of our conscience and awareness, and I am extremely pleased if we manage to attract our customers with what we offer.

Just as the world around us is changing, so is our company. Today, ELKOV elektro is no longer just about products and warehouses, today it is about a complete range of services, starting with the advanced technical department, the tool rental, logistics services, system supplies, warehouse management solutions, to the design of electrical engi-

neering solutions for investment units. In addition, we strive to get closer to our customers. Therefore, we are constantly developing our commercial network to be as accessible as possible.

Our priority is to provide high quality business premises, so we are constantly developing and modernizing our existing ones. None of this would be possible without the favor and support of our customers, because it is both a huge responsibility for us and, above all, it is the greatest engine that keeps us moving towards something new and different.“

Central warehouses

The first central warehouse of ELKOV elektro was built in Brno in 2007 and serves to supply all of the company's branches. At the same time, it is a sales point visited by several hundred customers every day.

With the increase in the number of business premises and the expansion of our product portfolio, the need to increase storage capacity is gradually increasing.

Due to this, an extension was built in 2019, which increased the storage and sales space by another 3,600 m². It also enabled the expansion of services by building a new tool shop, a lighting showroom, and a self-service shop.

In 2021, a secondary central warehouse was built in Prague 9, thanks to which logistics processes were greatly improved, especially for our branches within the catchment area. Over an area of more than 6,000 m², customers will find, in addition to a branch of ELKOV elektro, VARNET, a tool shop, a lighting

showroom, and the largest showroom of switches and sockets in Prague.

With increasing storage requirements especially in the fields of photovoltaic systems, E.T.A. industrial switchboards, and VARNET data switchboards, the central warehouse in Brno was further expanded in 2022 by another 2,000 m² with the addition of steel constructions.

In 2023, the central warehouse will be expanded again, this time with the construction of a separate new hall, which will provide an additional 1,000 m² of storage space.

The total storage space of the central warehouse will thereby increase to a final size of 14,500 m².

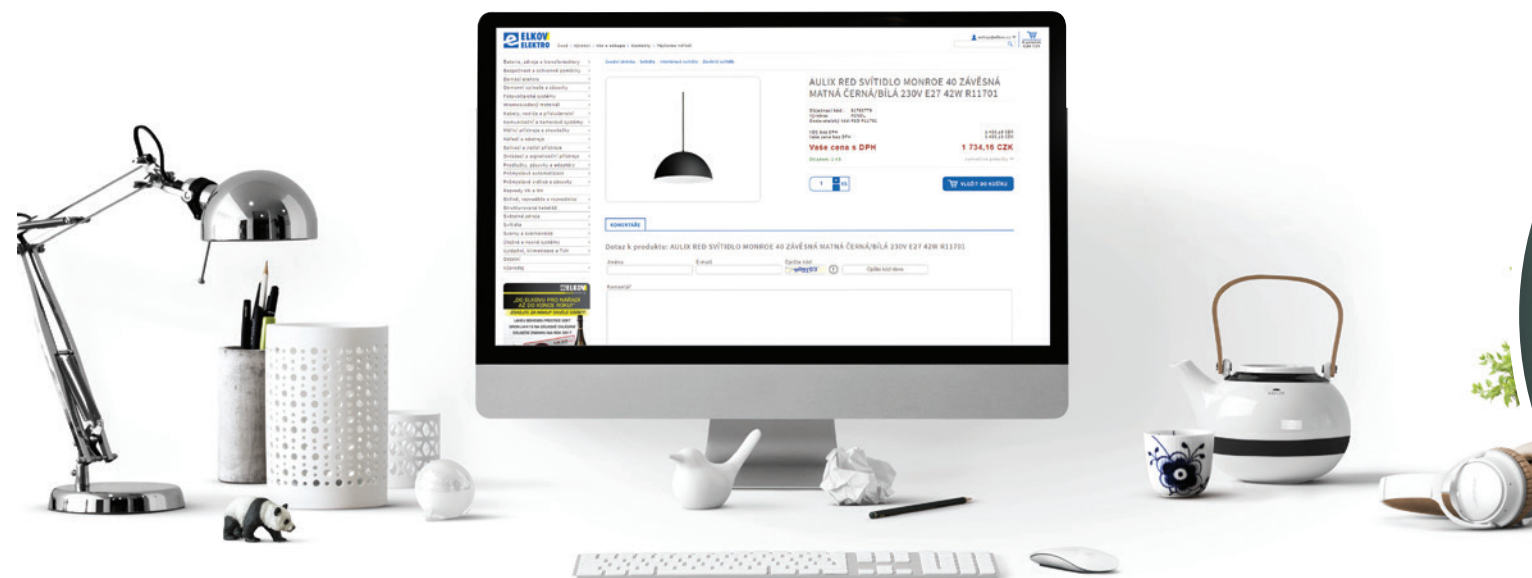


Ing. Jitka Kobylková
Director of Operations

„By continuously expanding the storage space, we have created the conditions for the growth of our product portfolio corresponding to the developing trends. This enables us to respond much more flexibly to the needs of our customers.“

On-line sales

eshop.elkov.cz



Our e-shop offers more than 130 000 items. Customers can order items in the comfort of their home and have them delivered to their chosen address or they can pick them up at any ELKOV elektro branch. Unregistered customers can also shop here at retail prices.

The main benefits of on-line shopping:

- Saves time.
- Free shipping for orders over 1,500 CZK.
- Automatic transfer of contractual terms and conditions.
- An overview of documents of purchases from the e-shop and stores.
- Technical information – declaration of conformity, technical data sheets, manuals, catalogues.
- Display of current stock inventory.
- Option to save shopping carts.
- Information about the order status and the status of any claims.
- News and information about events and discount products.

„Over time, our e-shop has become an important sales channel. That is why we are constantly working on its development and improving its functions.“



” Ing. Eva Sedláčková
Marketing Director

Product range and services

You will find over 85,000 items in the central warehouse of ELKOV elektro. At the same time, we are able to offer several million items from more than 2,500 suppliers with which we cooperate. Due to the opening of the secondary central warehouse in Prague and the stocking of photovoltaic components, the value of warehouse stock across the entire ELKOV elektro group has increased significantly to over 1 billion CZK.

We do not only focus on the purchase and sale of goods, but we also provide technical advice in the following areas:

- Lighting technology.
- Switchboard technology.
- Stored materials.
- Photovoltaic systems.
- Industrial automation.
- Low-voltage technology.



„Our product range is constantly updated by ELKOV's team of experienced purchasers, who ensure that goods are regularly ordered. At the same time, a team of experienced 'card makers' make more than 2,500 new cards each month. We also have an internal trainer in the purchasing department, who conducts technical training in all of our branches. Due to the constantly changing product prices, a team of price analysts processes tens of new supplier price lists each month.“

” Marek Havlíček
Purchasing Director

Our main suppliers

ABB

ARKYS®

EATON
Powering Business Worldwide

EMOS®

E|S|T

ESTA®

FRÄNKISCHE

:hager

KABLO
VRCHLABÍ

KOPOS

LEDVANCE

legrand®

MODUS®
Český výrobce svítidel

Nexans

OBO
BETTERMANN

OEZ▲

PHILINEA

PHILIPS

PRAKAB

SCHMACHTL

Schneider
Electric

SCFAR

STANLEY

TF
Kabely

TREMIS

TREIVOS

WAGO®

Weidmüller

Electrical wiring material and lighting



ELKOV elektro provides a complete service, from inquiries about the product range to delivery.

The basic product range includes:

- Cables and wires.
- Electrical wiring distributors.
- Circuit breakers, fuses, and surge protection.
- Installation, assembly, and connecting material.
- Devices and equipment for technology.
- Lights and light sources.
- Home appliances.
- Lightning conductors and lightning conductor material.
- Switching, protection, regulation of inductive and resistive loads.
- Low-voltage technology.
- Structured cabling components.
- Security systems.
- Tools and equipment.

Industrial automation



We provide technical advice, price offers, and supply of the following items:

- Frequency converters, soft starters.
- Capacitive, inductive, optoelectronic, ultrasonic, and rotary sensors.
- Special sensors – optical frames, laser sensors, detection of transparent materials, contrasting marks.
- Level, pressure, emission, and light sensors.
- Limit switches.
- Safety modules, safety switches, foot switches, emergency stop controls, light curtains.
- Programmable relays, control systems, control, and visualization panels.
- Optical and acoustic signaling.
- Terminals, connectors.
- Control desks, switchboards, cabinets.
- Energy conveyor chains.
- Crane technology – suspension controls, limit switches, radio remote controls.
- Motors.



Low-voltage technology

In the field of low-voltage technology, we focus on consulting, price offers, technical support, and supply of the following products:

- Alarm security and emergency systems – switchboards, signaling, detectors, sirens.
- Industrial camera systems in both analogue and IP versions.
- EPS fire protection systems – switchboards, detectors.
- Structured cabling, components for data distribution (metallic, optical) including switchboards.
- Home telephone systems (audio, video), and door communicators.
- STA wiring – antennas, satellites, cabling, sockets, amplifiers.

Certification and accreditation

ISO certification

ELKOV elektro has implemented and applies a quality management system according to ČSN EN ISO 9001:2016.

Qualified supplier

Our company is registered in the List of Qualified Suppliers, which is maintained by the Ministry for Regional Development of the Czech Republic pursuant to Article 226 et seq. of Act No. 134/2016 Coll., the Public Procurement Act. The Ministry of Regional Development adds suppliers to the list who have met the qualifications pursuant to Article 53 (basic qualification criteria) and Article 54 (professional qualification criteria) of the Public Procurement Act and have provided the Ministry with the relevant documents.

EKO-KOM

ELKOV elektro has a joint performance agreement with EKO-KOM for the take-back and recovery of packaging waste under client number EK-F00040981.

ASEKOL

Through the collective system of ASEKOL a.s., ELKOV elektro fulfills the obligations of producers of electrical equipment for the separate collection, take-back, processing, utilization, and disposal of waste electrical and electronic equipment pursuant to Act No. 541/2020 Coll., on waste, as amended.



” Tomáš Kovařík
Director of the ELKOV lighting
division



ELKOV lighting division

The ELKOV lighting division was established to support our customers in the area of lighting. Due to our wide product portfolio and technical support, we are able to offer professional solutions.

Lighting is part of our everyday life and therefore deserves increased attention. In our projects, we use modern LED technology that allows unprecedented things such as lighting biodynamics (lighting intensity and temperature control). Another great benefit is the possibility to finance the revitalization of light systems. We are able to implement each project from the design, through financing, to installation.

We are able to perform projects ranging from the lighting of family houses, through public lighting projects, to the lighting of large industrial, historical, or business centers.

„Over the years, we have managed to place ELKOV elektro at a top level in the field of lighting. Our lighting engineers can solve any complex lighting situation. We are able to provide relevant grants and financing for projects from public lighting of municipalities to comprehensive solutions for energy savings for companies. In the framework of our lighting studies, we design lighting solutions for homes ranging from small lighting

replacements to entire lighting projects for apartments and family houses. We are able to achieve all this thanks to large stocks of up to 15,000 items worth more than 100 million CZK.“





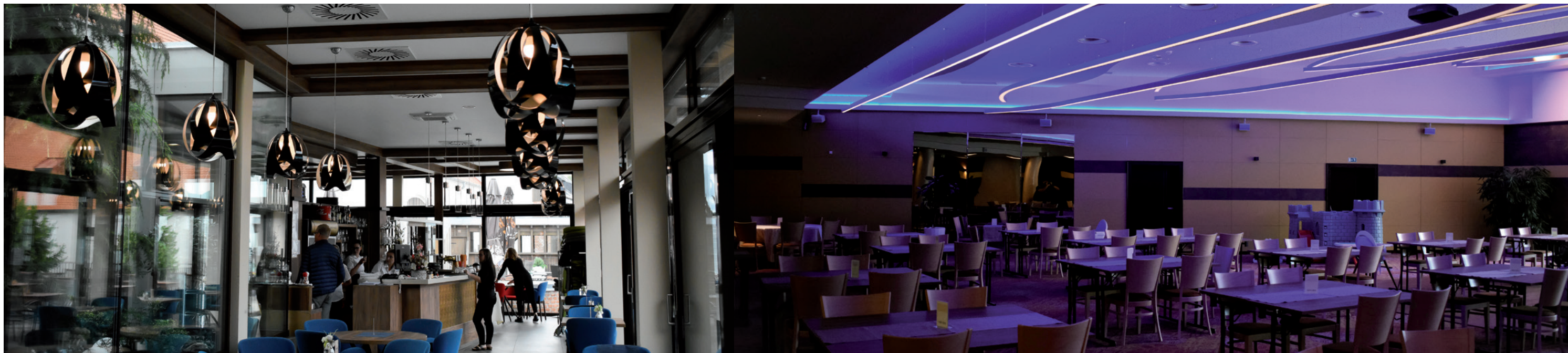
In the field of lighting technology, we offer:

- Assessment of the existing lighting system compared to LED technology.
- Design of a new lighting systems pursuant to valid standards and hygiene requirements.
- Design of public lighting including control systems (PL biodynamics, CitySys control systems, etc.).
- Calculation of return on investment with financing (postponement of payments by up to 4 years, interest-free loans, etc.).
- Consultancy and design in the area of lighting system management.
- Calculation and design of emergency lighting including battery systems.
- A wide range of lights and light sources.
- Certified illuminance measurement.



We focus mainly on the following areas:

- Lighting of offices.
- Industrial lighting (production halls, logistic centers, garages).
- Public lighting (street, park, festive, ambient, etc.).
- Lighting for shopping centers, hypermarkets, and supermarkets.
- Lighting of sports facilities and wellness centers.
- Lighting of hospitals and health care facilities.
- Lighting of schools.
- Lighting of apartments and houses.



ELKOV elektro is actively involved in the following areas of lighting:

- We are a member of the Regional Chamber of Commerce of South Moravia, and we are actively involved in the Energy Saving Program.
- We are a member of ČSO Brno, which focuses primarily on biodynamic lighting.
- We are a member of SRVO – a public lighting development company.
- We offer advice on obtaining grants from the EFEKT program.
- We can help finance the modernization of lighting through the Czech-Moravian Guarantee and Development Bank (interest-free loans – EPC model).

Examples of our lighting projects include:

- Public lighting in the CitySys OMS system in the towns of Kyjov, Břeclav, Třebíč,
- Public lighting projects – Rooseveltova Street in Brno, town of Lelekovice,
- Revitalization of the lighting of an industrial hall at ABB, including lighting control,
- Lighting of industrial halls at Mondi Štětí, KIPO Čebín, UNIPETROL Litvinov, ModusLink Brno, Tyco Electronics Czech Kuřim, ITW Pronova Velká Bíteš,
- Lighting of production and storage halls at SKM Litomyšl,
- Lighting of sales and storage areas at ASP Group Letkov,
- Revitalization of lighting at the Velká Bíteš Primary School,
- Revitalization of the lighting in Dietrichstein Palace at Zelný trh in Brno,
- Lighting (including a control system) of the DORN multifunctional complex in Brno,
- Lighting of Triniti Office Center Brno.
- Lighting including control at BVV Brno – halls F, P, and V.



Lighting studios

ELKOV elektro lighting studios are open to already registered as well as newly arrived customers.

We offer far more than just lighting. Our teams of experienced staff in all our studios will provide advice or directly design a solution according to the possibilities, needs, and taste of the customer. They will guide you through the process, and will provide you with the ideal lighting option for your interior. Lighting designs are always tailored to the interior, individual requirements, and last but not least, price options.

Light is no longer just a functional element in the center of the room. With its location, intensity, or color, it completes the atmosphere of the entire space and improves the feeling of comfort, mood, and performance. In addition, the right lighting can also improve health.

Each of our studios offers a wide portfolio of interior and exterior lighting fixtures from world and domestic brands that can be viewed on site. Ceiling, pendant, or wall lamps, chandeliers, floor and table lamps or Christmas lighting – are offered individually or can be combined into whole series. Thanks to our large storage capacity, many items can be taken straight away.



Our lighting studios offer you:

- FREE interior and exterior lighting designs.
- Complete service during the project.
- Sale and installation of lighting fixtures.
- Technical support.
- Lighting calculations and design.
- Consultation.
- Delivery of goods on agreed dates.

Lighting studios:

Brno • Praha 13
Prostějov • Žďár nad Sázavou



ELKOV servis division

In 2016, ELKOV elektro established the ELKOV servis division, which specializes in the sale and rental of tools and the provision of services to help customers optimize the process of purchasing and storing material during the performance of an entire project.

The ELKOV servis division includes:

- Tool sales department,
- Tool rental,
- SERVISBOX mobile storage units,
- Sales of E.T.A. switchboard cabinets,
- e-Kanban (automatic supply),
- EDI (electronic document interchange).



servis@elkov.cz
www.elkovservis.cz



„ELKOV servis provides a competitive advantage especially to our customers. Thanks to the facilities we provide, they are able to fulfill their orders accurately, on time and down to the last detail.“

” Tomáš Škrhák
Director of the ELKOV servis
and ELKOV energy divisions

SERVISBOX mobile storage units



**HAVE ME
FILLED**

*Have the SERVISBOX filled
with material you need for
your project.*



**RENT ME
ON SITE**

*Rent a fully equipped
SERVISBOX for as long
as you need it.*



**PAY ONLY FOR
WHAT YOU USE**

*Return what you don't use.
We only invoice the material
after the project has been
completed.*

Types of SERVISBOXES:

- BOX
- TRAILER
- VAN
- CONTAINER

SERVISBOX is a solution for existing and new customers, enabling them to take control of various expensive processes and unplanned expenses that are often not taken into account in the original pricing.

The use of a suitable type of mobile storage unit (SERVISBOX) and its continuous supply, provided by ELKOV servis, will significantly simplify, and speed up the acquisition of material. Other important benefits include the safety and mobility of the inventory on the construction site and the possibility to return any unused material. Taken together, all these steps help the customer save time and money.



BOX

A mobile, lockable carriage, in which the customer selects the material and is invoiced for the material actually used based on the inventory upon return or replenishing.

- BOX has a very robust and firm construction that safely protects the used material.
- All waste packaging from the used and unused material is taken care of by ELKOV elektro.

BOX can be used to:

- Safely store of material on site (e.g., medium-term projects).
- Store material for individual subcontractors on site (e.g., stock intended for a given housing unit in an apartment building).
- Store consignments for industrial maintenance personnel (e.g., consumables –personal protective equipment, blades, drills, insulating tape, etc.).
- Supply material for custom manufacturing with changing installation/assembly locations (e.g., production of residential containers).



TRAILER

A mobile and accessible storage unit full of electrical material and accessories of your choice and in the area of your workplace.

Benefits of TRAILER:

- Invoicing of consumed material only after completion of the project.
- Possibility to replenish at the site of project implementation.
- Possibility of returning all stock items from which entire packages can be made.





VAN

A mobile storage unit full of electrical material and accessories of your choice, available to you at any time:

- You need your own facilities.
- You want to be independent of suppliers and transporters.
- You want to organize your own time and work.



CONTAINER

Containers can be replenished at the site of project implementation, invoicing of consumed material after completion of the project, all stock items can be returned from which entire packages can be made. Any unused material and waste packaging from the collected items can be returned.

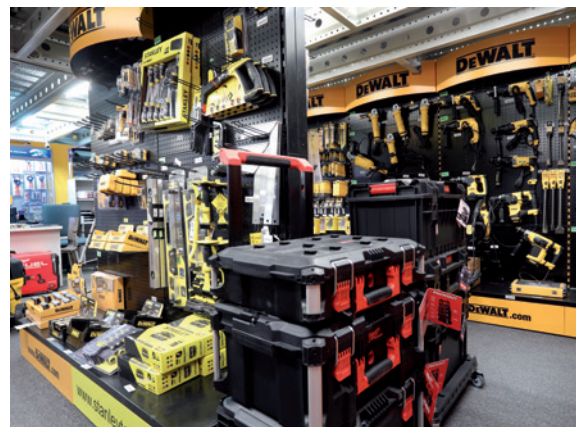
- Container dimensions are 605.8 × 243.8 × 280 cm.
- Containers have a steel structure with a ventilated roof,
- We will be happy to assist you with transporting the CONTAINER.
- Designed for the storage of heavy cables.

Sale and rental of tools

Our customers' projects often start with a request, requirement or just a rough estimate from the superior or investor. Therefore, it is important to know where, what material you want and what you want to do, and after consultation with the experts in our tool showroom consider whether to buy or rent.

We offer:

- Consultation.
- Specification and selection of items.
- Elaboration of complete offers.
- Possibility to present the tools directly at the customer's premises.
- Sale of tools, work, and personal protective equipment.
- Tool rental.



Exclusive distribution

E.T.A. switchboards

E.T.A. is a manufacturer of high-quality metal and stainless-steel cabinets in wall and floor designs, control panels, cooling and heating systems for switchboards, control cabinets and suspension arms.

ELKOV elektro offers these products as an exclusive distributor for the Czech Republic

Thanks to the new on-line configurator, customers can specify their own solution, and thereby place an inquiry directly with our specialists.



Pancontrol measuring instruments

Pancontrol specializes in the production of high-precision measuring instruments.

It offers multimeters, current clamps, voltage testers, but also special devices for measuring temperature, humidity, cable length, and much more. ELKOV elektro has been the exclusive distributor of this brand since 2022.



e-Kanban

An effective solution, the aim of which is to facilitate and simplify the process of purchasing, receiving, and distributing products from the company ELKOV elektro a.s.

Kanban from Elkov for production and storage:

- Online Kanban solution,
- Easy and stable inventory management.
- High-level availability of electrical material.
- Timely response and optimization.



**100% CONTROLLED VIA ONLINE
MOBILE DEVICES**



**EFFICIENT AND ECOLOGICAL WITHOUT
UNNECESSARY PAPERWORK**



**SAVE UP TO 60%
OF STOCK**



**99.99% CUSTOMER
DELIVERIES ON TIME**

EDI - electronic data interchange

This is a technology for paperless processing of purchases and sales. It is used for the exchange of structured documents in an electronic form between business partners.

Full use of the benefits of EDI:

- Total integration with information systems, documents are automatically loaded into the IS.
- Dependable archiving.
- Audit trail.
- Processing of most documents in the business process.



1-3 MONTHS



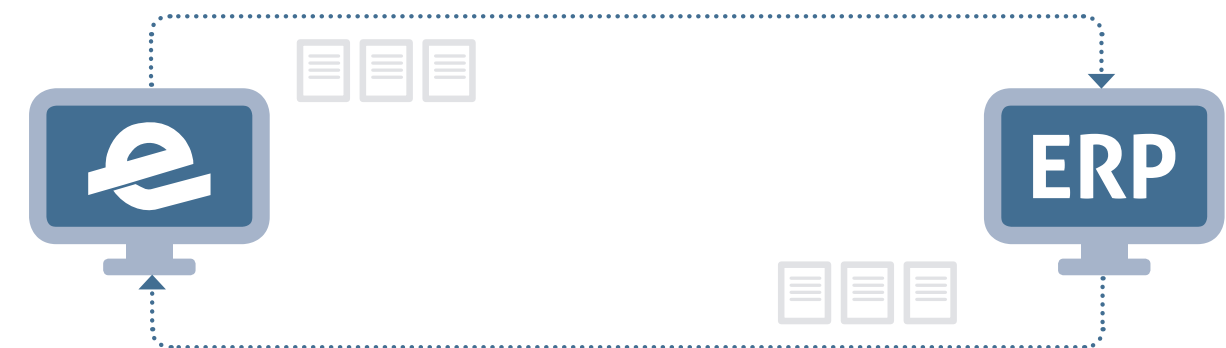
**SHORTENING DOCUMENT
PROCESSING TIME**



**AND YOU CAN
START USING EDI**



**SUITABLE FOR A SMALL
NUMBER OF DOCUMENTS**



ELKOV energy division



The ELKOV energy division was founded in 2015 and specializes in the supply of components for photovoltaic systems and solutions for electromobility.

With the growing interest in sustainability and reducing greenhouse gas emissions, photovoltaics is becoming an increasingly important and attractive solution for generating electricity from renewable sources.

ELKOV energy offers you:

- **Sale of photovoltaic system components** such as battery systems, photovoltaic panels, inverters, structures for photovoltaics, DC and AC switchboards, connectors, and much more.
- **Sale of charging stations** with state-of-the-art technology that offer quick and convenient charging of electric cars (ideal for private owners of electric cars, public car parks, shops, or industrial companies).
- **Individual expert advice** when choosing a suitable solution in the field of photovoltaics and electromobility.
- **Basic training** for the general public who want to learn more about this area, but also **comprehensive product training**, after which participants (mainly representatives of contractors) have a comprehensive overview of the operation of photovoltaics and are able to install, set up, and connect the systems of the given brands to end users.



info@elkovenergy.cz
www.elkovenergy.cz

The future is green



Official distribution

SO FAR

Sofar is one of the leading providers of energy generation and storage solutions.

It deals with renewable energy, in particular on-grid and hybrid inverters, and battery storage systems. It has specialized in the research, development, production, and sales of inverters for more than 10 years, and thanks to this, can provide several new technological solutions for e.g., improving the accuracy of insulation resistance detection, network resonance when connecting multiple units, or increasing the level of protection.

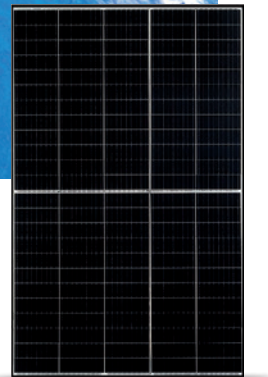
The Czech representative, including technical support, is located in Prague. ELKOV elektro has become the official distributor of products of this brand for the Czech Republic

 **risen**

Risen Energy was founded in 1986 and is one of the pioneers of the solar industry.

It mainly focuses on the research and development of high-performance modules. For their production, it owns more than 45 key technologies, which are assisted by its own photovoltaic research laboratories. Risen Energy is one of the largest manufacturers of photovoltaic panels in the world.

ELKOV elektro is the official distributor of Risen Energy for the Czech Republic, and can therefore offer its customers a wide range of high-performance photovoltaic panels from this brand.



Although the field of photovoltaics is relatively new, due to the rapidly increasing interest, it is accompanied by the constant development of new technologies and improvements in efficiency and availability.

Battery systems are experiencing great development, gradually offering a higher level of reliability and efficiency, which has an impact on the overall efficiency of photovoltaic systems. More sustainable solutions are gradually being found for the disposal of old batteries.

An increase in efficiency, and conversely a reduction in production and installation costs, can be expected with photovoltaic panels. This is thanks to new and more efficient materials, improved production technologies, and constant research.

The advantages of this trend are also felt by small and medium-sized enterprises, which are looking for ways to reduce energy costs and promote sustainability. Their decision is also supported by the fact that a green future does not have to represent a high investment in a company's infrastructure. It can be easily integrated, and the energy can be used immediately.

Photovoltaics is a future that you can be a part of with us.

Project references



Administrative and shopping centers:

- The Flow Building, Prague
- **City Deco, Prague**
- **DORN multipurpose house, Brno**
- City Element multipurpose center, Prague
- AVIATICA – office center, Prague
- Triniti Office Center, Brno
- QUADRIO, Prague
- AZ Tower, Brno
- Galerie Harfa, Prague
- Florentinum, Prague
- Praha City Center, Prague
- H park, Brno
- Tesco department store, Pardubice
- Chodov shopping centre, Prague
- Diamant shopping centre, Prague
- Galerie Šantovka, Olomouc
- City Green Court, Prague
- River Park shopping centre, Bratislava
- Olympia shopping centre – IV phase, Brno



Apartment construction:

- Rezidence Zlatá pole apartment houses, Letovice
- Pecr apartment house, Pec pod Sněžkou
- Prague Marina apartment house, Prague
- Pankrác apartment house, Prague
- Řípská apartment houses, Brno
- Třebeš apartment houses, Hradec Králové
- Lochkov lofts, Prague
- EDEN multipurpose complex, Brno
- Brněnská Pole apartment houses, Šlapanice





Commercial buildings and multipurpose centers:

- Comfort Hotel Prague City East, Prague
- Hotel Sen, Senohraby
- **Hotel Maximus resort, Brno**
- Hotel Paloma, Průhonice
- Hotel Continental, Brno
- Dědina multipurpose sports field, Prague
- Sports ground, Česká Lípa
- Mánes gallery, Prague
- Hotel Kraskov, Chrudim
- Chateau hotel, Valeč
- Bathhouse Eliška, Velké Losiny
- Hotel Joseph, Třebíč
- Hotel & residence Atrium, Otrokovice

Infrastructure:

- SurGal Clinic, Brno
- Pardubice regional hospital, Pardubice
- Palach dormitories University of Hradec Králové
- J. K. Tyl grammar school, Hradec Králové
- Faculty of Architecture CTU, Prague
- Masaryk University, Brno
- Owendo Hospital, Gabun
- Medical Faculty of Charles University, Plzeň
- Milosrdných bratří Hospital, Brno
- Transport terminal, Jihlava
- Campus clinic, Brno

Special applications:

- DPMB, Brno
- Trail in the clouds – Świeradow-Zdroj, Poland
- Cathedral of Our Lady of the Seven Sorrows
- Kisantu, Democratic Republic of the Congo
- Závist – Dolní Břežany lookout tower
- **Excalibur City – museum of jukeboxes, Nové Hatě**
- Laser centrum ELI, Dolní Břežany
- BRuNO family park, Brno
- BVV pavilion „P“, Brno
- Ski areal „Pekláček“, Česká Třebová
- Ski stadium, Česká Třebová
- Swimming pool, Litomyšl
- ZOO, Zlín-Lešná

Industry and energy:

- Momax, Poland
- MOSS logistics, Hustopeče
- LOMAX, Velké Pavlovice
- AMG Performance Center Mercedes-Benz, Prague
- FLÍDR production hall, Polička
- Car showroom BMW Renocar, Brno
- Barum Continental, Otrokovice
- Aircraft Industries, Kunovice
- FOXCONN, Pardubice
- Třinecké železárny, Třinec
- Draka Kabely, Velké Meziříčí
- Voděradý photovoltaic power plant
- Ledvice electrical power plant
- Dukovany nuclear power plant

VARNET s.r.o.



In 2019, ELKOV acquired the electrical companies of Variant plus and Stasanet to create the most important distributor of low-voltage technologies for security and building management on the Czech market – VARNET.

VARNET offers:

- The widest range of weak current systems on the market.
- Direct links to important manufacturers.
- The most successful brands in the fields of EMS, CCTV, EVS.
- Large stock with fast delivery times.
- Professional technical and project support.
- High standard of technical documentation and service activities.
- Certification of supplied systems and their elements.
- Training – seminars – workshops.
- Network of nine branches in the Czech Republic.
- Professional team both at the company headquarters and its branches.

Our main suppliers

PARADOX

JABLOTRON

AMC
YOUR SECURITY CHOICE

MAXIMUM Security
Alarm Systems & all types of detectors

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INTEGRAL

VAR-TEC

V-line

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On-line sales

The VARNET e-shop is intended for B2B partners, who after registering gain access to more than 5,000 products divided into industry categories. Fast and easy shopping on the website supported by filtering and parametric functions. The ordered goods can be sent to the required address or picked up at any VARNET branch or selected ELKOV elektro branches.



The main advantages of on-line shopping:

- Overview of the current product range.
- Detailed product information.
- Downloads of the necessary documentation, including software for the products.
- Display of stock availability at individual branches.
- Parametric filtering and product comparison.
- Current price list (after generation) and terms and conditions.
- Technical support, FAQ, video tutorials.
- Offer of training and workshops including on-line registration.

Business and technical training

The field of weak current technologies for security and building administration is constantly expanding and innovating. During the course of the year, VARNET organizes a large number of presentations, professional and certification training courses, workshops, and on-line webinars for its customers.

VARNET
BEZPEČNOSTNÍ TECHNOLOGIE

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obchod@varnet.cz
www.varnet.cz



myLIGHT s.r.o.

MyLIGHT was established in 2013 and focuses on interior and exterior lighting with an emphasis on design and the resulting lighting scene.

This timeless light showroom provides an opportunity to see what effects can be achieved by the appropriate lighting.

Ideas and visions begin in the myLIGHT lighting studio. It is important to first determine the customer's requirements and ideas, and then design and prepare the technical lighting solution for the entire space.





myLIGHT focusses on both commercial projects as well as civil construction.

myLIGHT performs projects in the following areas:

- Projects containing mainly interior, designer lighting for private construction and extensive reconstructions: apartments and family houses, including garden lighting, house lighting with the requirement to connect all lighting to a central control system (so-called intelligent houses),
- Lighting of business units: shops, showrooms,
- Commercial lighting: restaurants, hotels, guesthouses,
- Lighting of historic buildings: interiors and exteriors with an emphasis on design,
- Facade lighting,
- Fitness and wellness center lighting.

myLIGHT project references:

- Hotel International, Brno
- BORG AGNESE restaurant, Brno
- Vinofol, Horní Věstonice
- Hotel HORIZONT Resort, Tatranská Lomnica
- Na Stojáka Pub, Brno
- Guesthouse, restaurant, and wellness, Třešť
- Bukovany chapel
- Royal Comfort mattress showroom, Brno
- Saratov shopping center, Bratislava
- FUTURUM shopping center, Brno
- Gastro shop, Galerie Vaňkovka, Brno
- Café, AZ Tower, Brno
- Galard tailoring, Brno
- Café Morgal, Brno
- Family houses and apartments

my⁺LIGHT

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References:

- Official Electronic, Zlín
- DEKTRADE warehouse and sales center, Ostrava-Hrabová
- Letná shopping center, Prague
- Reconstruction of building B Passer Invest, Prague
- Forum Presov shopping center, Presov
- DEKTRADE production and sales center, Pardubice
- Center for Research on Toxic Substances in the Environment CETOCOEN OP RDE II, Masaryk University, Brno
- Prozac, Otrokovice
- Tomas Bata Regional Hospital – building 9, Zlín
- Day hospital, Zlín
- Farmarket s.r.o., Mutěnice Farm
- Praha Vaccines a.s.
- HART PRESS production hall, Otrokovice
- HANON hall, Hluk
- Elementary school, Vsetín

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ELMO elektro a.s.

In 1991, ELMO was established in Želechovice-Lípa. After more than 25 years of its existence, it has become a major player in the electrical installation market in the Zlín region.

In 2016, the Zlín-based company ELMO elektro joined the ELKOV elektro group. This linkage proved to be very beneficial for both parties. ELMO elektro is a strong and dynamically developing company which, thanks to its many years of operation in the Zlín Region, has a very good orientation and knowledge of the regional market in the field of wholesale of electrical installation materials. ELKOV elektro provides support and facilities for large, reliable, and prosperous companies.

In 2016, ELMO elektro introduced a quality management system according to the ČSN EN ISO 9001:2016 standard and an environmental management system according to the ČSN EN ISO 14001:2016 standard.

In 2017, the storage area was expanded by 144 m² by heavy construction work.

To conclude

ELKOV elektro is a company that helps. It helps and supports many organizations and projects. The most visible project is our support of the Elkov Kasper cycling team.

This team competes in the third highest division of the UCI Continental and regularly participates in world cup races throughout Europe. In 2022, it was ranked 33rd overall in the UCI (International Cycling Union) rankings. Its riders regularly represent the Czech Republic at top events such as the World Championships and the European Championships.

Since its establishment, ELKOV has helped several tens of non-profit organizations and has supported many projects aimed at supporting both children and seniors. This has also been possible through many of our employees regularly contributing to charities from their wages. Our traditionally supported projects include, for example, building baby boxes, preventing child injuries, and supporting social vehicles for regional charities.







ELKOV elektro a.s.

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